



COMPENSATION PLAN

QNET



More rewards

Affordable optional maintenance

Increased retention

Leadership programme

Consistency

INCOME OPPORTUNITY

- 1. Retail Profit**
- 2. Direct Sales Commissions (DSC)**
- 3. Dynamic Commission & Early Payout**
- 4. Maximise earnings through rank advancement**

ENROLMENT

- Pay RM 70 for the non-refundable Registration Fee which includes a Business Kit
- Get your Identification Number
- You are now an Independent Representative (IR)
- Earn Retail Profit, Direct Sales Commissions (DSC), Dynamic Commission
- Maximise your income through rank advancement

Note: Each Tracking Centre (TC) remains unqualified until you complete the new stage (Qualify).

ANNUAL MEMBERSHIP FEE

You are required to pay an Annual Membership Fee to maintain the following e-services:

- i) IR Virtual Office
- ii) IR Personal Website
- iii) eNewsletter
- iv) Other e-services (e.g. SMS, mass mails)

AS A QNET IR...

You can have an unlimited number of Direct Referrals to earn your income.



1. RETAIL PROFIT

How to earn

Retail Profit = Retail Price - IR Price

Note:

- *You are entitled to earn a Retail Profit of up to 10% from the purchases of your Retail Customer(s).*
- *You don't have to be qualified to earn Retail Profit.*
- *A Retail Customer is a person who does not register as an IR and is not eligible for any commission.*

2. DIRECT SALES COMMISSIONS (DSC)

Commission and/or bonuses paid to the IR who made sales on a quarterly basis.

How to earn

1. Qualify your account by purchasing durables product minimum of 500BV either from retail purchase or personal purchase.
2. Selling a product to a Retail Customer; OR making a Personal Purchase on consumable products with a minimum of 30 BV every quarter.

DIRECT REFERRAL SALES POINTS (DSP)

When an IR purchases a consumable product, s/he will earn the BV while his/her Upline Referrer gets the DSP.



3rd Level Referrer earns 20 DSP



2nd Level Referrer earns 20 DSP



1st Level Referrer earns 20 DSP



An IR purchased a consumable product worth RM 300 with 20 DSP and 30 BV

The 30 BV is assigned to the IR's TC while the 20 DSP is allocated to the Referrer for up to three (3) levels with Compression.

HOW TO SPEND YOUR DSP

1. CONVERT TO CASH

DSP	*Cash equivalent
60	RM 33
300	RM 264
600	RM 594
1,000	RM 1,000

Note:

- A balance DSP will be calculated into RM using a proportion rate based on 60 DSP.
- DSP will be automatically converted into cash after two (2) quarters and directly credited to the Quest Account.

2. CONVERT TO BUSINESS VOLUME (BV)

DSP	BV equivalent
60	20 BV
300	160 BV
600	320 BV
1,000	900 BV

Note:

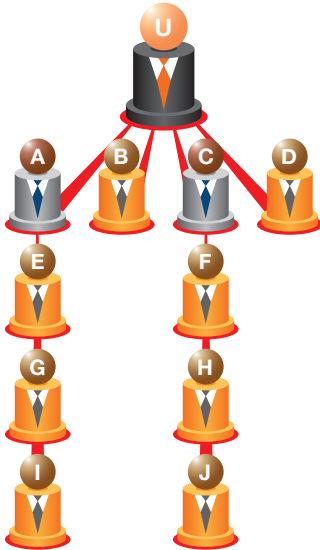
- i) Business Volume (BV) refers to the point value of a product that is used to calculate the Dynamic Commission.
- ii) The BV converted from DSP will be credited to the respective IR's BV bank management. You will be able to allocate the BV to any of your existing Tracking Centre(s).

COMPRESSION

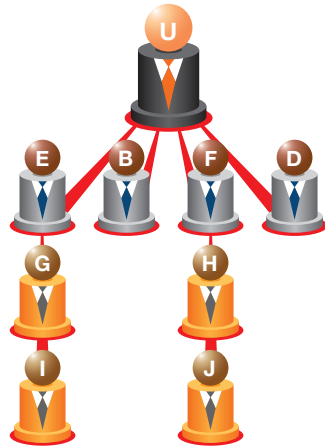
- Compression occurs when an IR within the organisation/network does not meet the quarterly maintenance requirement of 30 BV.
- If an IR is inactive for that particular quarter, the active IR below him/her temporarily moves up.
- Payment will be paid up to three (3) levels of your Direct Referrals after Compression.

EXAMPLE FOR COMPRESSION

Before Compression



After Compression



Example (based on diagram):

If A and C both fail to meet the quarterly requirement, E and F will move up to replace them temporarily. In this situation, U's overriding income for Direct Sales Commission will be based on E, B, F, D, G, H, I and J for that quarter.

3. DYNAMIC COMMISSION

How to earn

- An IR must have at least two (2) Qualified Direct Referrals and each Qualified Direct Referral must have at least 500 BV.
- IR must accumulate at least 6,000 BV on each level.
- IR must complete six (6) levels to achieve one (1) cycle.
- At every level, an IR earns commission according to his/her rank.
- An IR can earn up to RM 1,000 per level at the highest rank.
- At the 6th level, an IR will be given an eVoucher to redeem products from the Redemption Store.

How to Qualify

An IR must have at least 500 BV either by:

1. Selling a product to a Retail Customer; OR
2. Making a Personal Purchase.

How to Activate

- An IR has to accumulate a volume of 1,000 BV, generated from a minimum of two (2) Qualified Direct Referrals.
- Once activated, all volume will be calculated retroactively to the date of qualification.

COMPENSATION LEVEL PER RANK

Level	Group BV	Rank				
		Executive	Manager	Senior Manager	Vice President	President
1	6,000 BV	RM 660	RM 740	RM 825	RM 900	RM 1,000
2	6,000 BV	RM 660	RM 740	RM 825	RM 900	RM 1,000
3	6,000 BV	RM 660	RM 740	RM 825	RM 900	RM 1,000
4	6,000 BV	RM 660	RM 740	RM 825	RM 900	RM 1,000
5	6,000 BV	RM 660	RM 740	RM 825	RM 900	RM 1,000
6	6,000 BV	10 EP	10 EP	10 EP	10 EP	10 EP

- Note:**
- i)

Group Business Volume (GBV) represents the total Business Volume (BV) accumulated through a minimum of two (2) Qualified Direct Referrals.
- ii)

EP (eVoucher Points) are used to redeem products in the QNet Redemption Store. An eVoucher is worth 10 EP.

EARLY PAYOUT OPTION

- An IR is given an early Payout option during the registration process.
- This early Payout option only applies to the first level commission.

Minimum Number of two (2) Qualified Direct Referrals	Commission Payout
2,000 BV	RM 165
2,000 BV	RM 165
2,000 BV	RM 165
Succeeding levels will be based on the Commission Payout	

Note: An IR is not allowed to revert to the normal Payout for Level 1 once this option is selected during registration.

RANK ADVANCEMENT

Minimum Requirements for each Rank per quarter (13 commission weeks)

Rank	Executive	Manager	Senior Manager	Vice President	President
Personal Business Volume from Consumables	N/A	N/A	30 BV	30 BV	30 BV
*Levels earned	N/A	2	2	2	2
Qualified Direct Referrals	N/A	3	3	3	3
Direct Referral Sales Points	N/A	N/A	400 DSP	600 DSP	800 DSP
Direct Business Volume from Qualifying Purchase (Durables)	N/A	N/A	3,000 DVB	3,000 DVB	3,000 DVB
Group Business Volume from Repeat Purchase (Consumables)	N/A	N/A	1,000 GBV	5,000 GBV	15,000 GBV
**Direct Referrals with Rank Advancement	N/A	N/A	N/A	3	6
**Indirect Referrals with Rank Advancement	N/A	N/A	N/A	30	60

*One time requirement.

**Rank advancement is from Manager or above, and NOT from Executive.

4. MAXIMUM PAYOUT ACCORDING TO RANK

Once the IR has a minimum of two (2) Qualified Direct Referrals, s/he can start earning based on achieved rank.

Rank	Executive	Manager	Senior Manager	Vice President	President
Payout per level	RM 660	RM 740	RM 825	RM 900	RM 1000
Maximum levels per week	40	50	60	70	80
Maximum payout per week	RM 22,440 + 60 EP	RM 31,080 + 80 EP	RM 41,250 + 100 EP	RM 53,100 + 110 EP	RM 67,000 + 130 EP

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English Edition



QNET INDEPENDENT REPRESENTATIVE

Name

IR Number

Phone

Email

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