

QNET 
FAQs

I. Activation and Qualification for Existing IRs

- 1. I am presently under the present Compensation Plan, what would happen to my status as an IR under QNet 2?**
All existing QNet Malaysia IRs will be moved to the QNet 2 Plan, effective 4 June 2011.
- 2. What is the status of my rank under QNet 2?**
You will be Rank 3 (Senior Manager) effective 4 June 2011. Your maximum payout will be based on your current payout schedule.
- 3. Will my balance CUV be transferred to the QNet 2 Plan?**
Your commissioned volume will be deducted from the current total volume and the balance will be shown according to the ratio 1 CUV : 1,000 BV in the QNet 2 Plan.
- 4. Will my existing Tracking Centres (TC) be transferred to the QNet 2 Plan?**
Yes, all of your existing Tracking Centres will be carried forward to the QNet 2 Plan.
- 5. Will my existing Direct Referrals remain in the QNet 2 Plan?**
Yes, they will remain as your Direct Referrals.
- 6. Will my existing Direct Referrals be counted in my rank advancement?**
Please refer to the rank advancement schedule found in the QNet 2 Compensation Plan or the Policies & Procedures booklet.
- 7. Can I still view my transactions from my existing Compensation Plan?**
Yes, you can view your recent three-month transaction history.
- 8. Can I change my Referrer or my Placement when I move to the QNet 2 Plan?**
No, you have to maintain your existing Referrer or your Placement.
- 9. Do I need to apply for a new Independent Representative Number (IR ID) upon transferring?**
No, your IR ID will remain the same.

II. Activation and Qualification for New IRs

- 1. How can I qualify my account in the QNet 2 Plan?**
You need to generate a minimum of 500 BV by selling a product to a Retail Customer or making a Personal Purchase.
- 2. How can I activate my TC in the QNet 2 Plan?**
You need to have a minimum of two (2) Qualified Direct Referrals in order to be activated.

III. Early Payout Option

- 1. How does the Early Payout Option work?**
You have to choose an Early Payout option during your membership enrolment process (registration) to receive commission immediately. The Early Payout only applies to the first-level commission of first cycle (Level 1, Cycle 1).

Minimum Number of Two (2) Qualified Direct Referrals	Commission Payout
2,000 BV	RM 165
2,000 BV	RM 165
2,000 BV	RM 165

- 2. Is the Early Payout Option available for the succeeding Levels?**
No, the Early Payout Option is available only for Level 1, Cycle 1.

IV. Direct Sales Commission (DSC)

1. What is Direct Sales Commission (DSC)?

Direct Sales Commission refers to commission and/or bonuses paid to an IR who made sales of consumable products.

2. What is Direct Referral Sales Points (DSP)?

Direct Referral Sales Points are the points earned from the sales of Consumables from the 'Consumable eStore' that can be converted to either cash or Business Volume (BV).

3. How can I qualify to earn DSC?

An IR is only qualified to earn DSC by first qualifying his/her Account by purchasing a durable product with a minimum of 500BV either from retail or personal purchase. An IR is required to maintain personal purchases (PBV) of consumable products with a minimum of 30BV, every Quarter.

4. If I earn 30 BV from the sales of Consumables from the 'Consumable eStore' twice within one quarter, will I be qualified for two consecutive quarters?

Yes, you need to earn at least a minimum of 30 BV every quarter in order to maintain your qualification status in that particular period. Your extra 30 BV can be used to maintain your qualification for the following quarter. Carry forward qualification is limited to eight (8) quarters only.

5. How can I get my DSP paid?

Your DSP will be credited to your DSP Bank within two (2) weeks from the date of purchase.

6. How can I convert my DSP to cash or BV?

You can use the DSP Bank module available in your Virtual Office to convert your DSP to cash or BV.

7. What is the value of my DSP in cash?

Each 60 DSP is equivalent to RM 33. Any remaining DSP will be calculated to RM through a proportional rate (e.g. 30 DSP is equivalent to RM 16.50).

8. Does my DSP have an expiration date?

Yes, your DSP will be expired two (2) quarters from the date of issuance. Upon expiry, the DSP will be automatically converted to cash (60 DSP is equivalent to RM 33).

9. Will I still receive my 10 EP (eVoucher Points) at the sixth level of each Commission Cycle in QNet 2?

Yes.

10. Can I use my BV earned from my Personal or Retail Purchase to qualify my TC?

Yes.

11. Can I use my BV converted from my DSP to qualify my TC?

Yes.

12. Where can I view my DSP and BV from retail sales?

You can view your DSP and BV at your DSP bank and BV bank respectively.

13. Is there any time limit for me to move from Rank 1 to Rank 2?

No, but there is a time limit of one (1) quarter (13 weeks) for other ranks.

14. Does my Group Business Volume (GBV) earned from Consumables include my personal BV and the BV converted from DSP?

No.

15. Can I carry forward any excess Direct Business Volume (DBV) from qualifying purchase for rank advancement?

Yes, you can carry forward excess DBV for rank advancement.

16. How long can I carry forward my DBV?

There is no time limit.

17. What is a 'Spill-over'?

Spill-over is the BV or IRs that are placed under you due to the placement by your Upline.

18. Does my GBV from the sales of the repeat purchases include BVs from 'Spill-over'?

Yes.

19. If I fail to meet the requirements to maintain my current rank in a quarter, will I be downgraded to a lower or default rank?

Yes.

20. Can I accumulate my BV from the sales of Consumables from the 'Consumable eStore' and use as qualifying maintenance to earn DSC for a specific quarter?

Yes.

V. Dynamic Commission

1. If I am a new IR, how can I start earning the Dynamic Commission?

A new IR must be qualified and activated in order to start earning Dynamic Commission.

2. How is Dynamic Commission calculated?

Dynamic Commission is calculated from your GBV.

VI. Rank Advancement

1. Once I reach or qualify for Rank 2 (Manager), can I still get demoted to Rank 1 (Executive)?

Once you are promoted to Rank 2 (Manager), your default rank is now Rank 2 (Manager).

2. When will my new rank be effective?

Your new rank will be effective in the following commission week for a period of one (1) quarter (13 weeks).

3. If I just moved up to the new rank, can I qualify for the next rank?

Yes, it will be effective in the following commission week for a period of one (1) quarter (13 weeks).

4. Can the BV that is converted from DSP contribute to my rank advancement?

No.

5. Does DBV include BV from the sales of Consumables from the 'Consumable eStore'?

No. DBV can only be accumulated through a qualifying purchase of durable products made in the 'eStore'.

6. Can I upgrade my rank twice or more in a week?

No. You will be upgraded to the higher rank that you achieved for that week.

7. Does the direct or indirect referrals requirement for rank advancement include Downlines from 'Spill-over'?

No.

8. Can I hold my current rank and save my qualification for later?

No, your rank advancement and your commission are calculated automatically.

9. Does my rank advancement counters reset to zero when I upgrade in rank?

No, your rank advancement is always based on the last 13 weeks regardless of any rank advancement during that period.